

**INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2000 - 2018**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Projection		
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018								
<b>CARS</b>																				
<b>Domestically Produced</b>																				
Local Sales	172 373	172 052	163 474	176 340	200 264	210 976	215 311	169 558	125 454	94 379	113 740	124 736	120 417	113 356	122 610	112 576	97 824	97 000	102 000	
Exports (CBU)	58 204	97 599	113 025	114 909	100 699	113 899	119 171	106 460	195 670	128 602	181 654	187 529	153 268	151 893	156 600	229 723	238 546	235 000	240 000	
<b>Total Domestic Production</b>	<b>230 577</b>	<b>269 651</b>	<b>276 499</b>	<b>291 249</b>	<b>300 963</b>	<b>324 875</b>	<b>334 482</b>	<b>276 018</b>	<b>321 124</b>	<b>222 981</b>	<b>295 394</b>	<b>312 265</b>	<b>273 685</b>	<b>265 249</b>	<b>279 210</b>	<b>342 299</b>	<b>336 370</b>	<b>332 000</b>	<b>342 000</b>	
<b>Total Industry Car Imports</b>	<b>61 749</b>	<b>79 508</b>	<b>78 128</b>	<b>81 919</b>	<b>127 389</b>	<b>208 892</b>	<b>266 247</b>	<b>265 095</b>	<b>203 808</b>	<b>163 750</b>	<b>223 390</b>	<b>271 556</b>	<b>323 796</b>	<b>338 592</b>	<b>318 008</b>	<b>301 086</b>	<b>264 411</b>	<b>264 000</b>	<b>270 000</b>	
Re-exported imports													1 609	1 652	1 680	1 264	831			
<b>TOTAL LOCAL CAR MARKET</b>	<b>234 122</b>	<b>251 560</b>	<b>241 602</b>	<b>258 259</b>	<b>327 651</b>	<b>419 868</b>	<b>481 558</b>	<b>434 653</b>	<b>329 262</b>	<b>258 129</b>	<b>337 130</b>	<b>396 292</b>	<b>442 604</b>	<b>450 296</b>	<b>438 938</b>	<b>412 398</b>	<b>361 404</b>	<b>361 000</b>	<b>372 000</b>	
<b>LIGHT COMMERCIALS</b>																				
<b>Domestically Produced</b>																				
Local Sales	104 121	113 111	101 956	102 007	123 467	146 933	159 469	156 626	118 641	85 663	96 823	108 704	121 638	127 051	137 044	140,790	130 364	130 000	137 000	
Exports	9 148	10 229	11 699	11 283	9 360	25 589	60 149	64 127	87 314	45 514	56 950	84 125	123 448	121 345	118 922	103 001	105 219	115 000	125 000	
<b>Total Domestic Production</b>	<b>113 269</b>	<b>123 340</b>	<b>113 655</b>	<b>113 290</b>	<b>132 827</b>	<b>172 522</b>	<b>219 618</b>	<b>220 753</b>	<b>205 955</b>	<b>131 177</b>	<b>153 773</b>	<b>192 829</b>	<b>245 086</b>	<b>248 396</b>	<b>255 966</b>	<b>243 791</b>	<b>235 583</b>	<b>245 000</b>	<b>262 000</b>	
<b>Total Industry LCV Imports</b>	<b>4 114</b>	<b>4 535</b>	<b>5 291</b>	<b>5 377</b>	<b>8 938</b>	<b>23 199</b>	<b>40 208</b>	<b>47 760</b>	<b>50 825</b>	<b>32 496</b>	<b>36 911</b>	<b>40 597</b>	<b>38 741</b>	<b>41 253</b>	<b>36 785</b>	<b>33 911</b>	<b>28 641</b>	<b>30 000</b>	<b>32 000</b>	
Re-exported imports													205	308	337	336	232			
<b>TOTAL LOCAL LCV MARKET</b>	<b>108 235</b>	<b>117 646</b>	<b>107 247</b>	<b>107 384</b>	<b>132 405</b>	<b>170 132</b>	<b>199 677</b>	<b>204 386</b>	<b>169 466</b>	<b>118 159</b>	<b>133 756</b>	<b>149 301</b>	<b>160 174</b>	<b>167 996</b>	<b>173 492</b>	<b>174 365</b>	<b>158 773</b>	<b>160 000</b>	<b>169 000</b>	
<b>MEDIUM &amp; HEAVY COMMERCIALS</b>																				
NAAMSA sales (incl. Imports)	12 275	13 323	14 335	16 957	21 464	27 406	33 080	37 069	34 659	18 934	22 021	26 656	27 841	30 924	31 314	30 470	26 997	27 500	28 000	
Exports	679	465	582	469	448	424	539	650	1 227	861	861	803	1 076	1 206	1 414	1 123	1 057	1 100	1 200	
<b>TOTAL LOCAL MCV/HCV MARKET</b>	<b>12 275</b>	<b>13 323</b>	<b>14 335</b>	<b>16 957</b>	<b>21 464</b>	<b>27 406</b>	<b>33 080</b>	<b>37 069</b>	<b>34 659</b>	<b>18 934</b>	<b>22 021</b>	<b>26 656</b>	<b>27 841</b>	<b>30 924</b>	<b>31 314</b>	<b>30 470</b>	<b>26 997</b>	<b>27 500</b>	<b>28 000</b>	
<b>TOTAL AGGREGATE MARKET</b>	<b>354 632</b>	<b>382 529</b>	<b>363 184</b>	<b>382 600</b>	<b>481 520</b>	<b>617 406</b>	<b>714 315</b>	<b>676 108</b>	<b>533 387</b>	<b>395 222</b>	<b>492 907</b>	<b>572 249</b>	<b>630 619</b>	<b>649 216</b>	<b>643 744</b>	<b>617 233</b>	<b>547 174</b>	<b>548 500</b>	<b>569 000</b>	
<b>TOTAL AGGREGATE EXPORTS</b>	<b>68 031</b>	<b>108 293</b>	<b>125 306</b>	<b>126 661</b>	<b>110 507</b>	<b>139 912</b>	<b>179 859</b>	<b>171 237</b>	<b>284 211</b>	<b>174 947</b>	<b>239 465</b>	<b>272 457</b>	<b>279 606</b>	<b>276 404</b>	<b>276 936</b>	<b>338 847</b>	<b>344 822</b>	<b>351 600</b>	<b>366 200</b>	
<b>TOTAL DOMESTIC PRODUCTION</b>	<b>356 800</b>	<b>406 779</b>	<b>405 071</b>	<b>421 965</b>	<b>455 702</b>	<b>525 227</b>	<b>587 719</b>	<b>534 490</b>	<b>562 965</b>	<b>373 923</b>	<b>472 049</b>	<b>532,553</b>	<b>547 688</b>	<b>545 775</b>	<b>567 904</b>	<b>617 683</b>	<b>600 007</b>	<b>600 600</b>	<b>633 200</b>	
<b>GDP GROWTH RATE</b>	<b>4,4%</b>	<b>2,9%</b>	<b>3,7%</b>	<b>2,9%</b>	<b>4,6%</b>	<b>5,3%</b>	<b>5,6%</b>	<b>5,4%</b>	<b>3,2%</b>	<b>- 1,5%</b>	<b>3,0%</b>	<b>3,2%</b>	<b>2,2%</b>	<b>2,5%</b>	<b>1,7%</b>	<b>1,3%</b>	<b>0,3%</b>	<b>0,9%</b>	<b>1,8%</b>	

Notes:  
Domestically produced cars and lcvs total represents a proxy for aggregate local production.  
Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.  
Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.  
GDP growth rate represents GDP annual changes at market prices in real terms.  
CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes could change projections.  
From 2012, imported vehicles which have subsequently been exported are reflected as "re-exported imports"